

ADROIT SNAPSOLUTIONS SERVICE PACKAGE

Grant Writing & Proposal Development Training

We design and deliver practical, donor-grade training that equips teams to develop competitive concept notes and full proposals end-to-end. This capacity-building service transforms staff into confident fundraisers, capable of securing sustainable funding for their missions through applied, results-driven training.

What You Gain

- Enhanced grant writing skills for competitive funding
- Mastery of structured project and proposal design
- Ability to tailor proposals strategically for various donors
- Practical experience through exercises and peer review
- Strengthened capacity for sustained resource mobilization

Service Category	Monitoring, Evaluation, and Learning (MEL)
Delivery Format	On-site, Remote (virtual), or Hybrid
Ideal Use Cases	<ul style="list-style-type: none"> • Capacity building for grant writers and project teams • Strengthening organizational fundraising competency • Preparing teams for donor compliance and results-based proposal writing • Upskilling new and experienced staff in donor-aligned proposal development
Scope of Work	<ul style="list-style-type: none"> • Pre-Training Needs Assessment – diagnostic to identify skill gaps, funding goals, and priority donors • Core Curriculum Delivery – covering full proposal lifecycle: capture, ToC/logframe, budgeting, compliance, VFM, reviews • Hands-On Proposal Lab – guided development of real donor-ready concept notes or proposals • Donor Landscape & Intelligence – mapping priorities, cycles, and entry points for strategic alignment • Post-Training Mentoring – Q&A and support for live bids • Toolkit Provision – templates, exemplars, checklists, and quick-reference guides
Tools Used	

Delivery Process	<ol style="list-style-type: none"> 1. Interactive sessions combining theory and practice 2. Hands-on exercises designing frameworks and drafting proposals 3. Group discussions and peer feedback 4. Use of digital platforms for continued learning 5. Post-training technical support and coaching options
Deliverables	<ul style="list-style-type: none"> • Training curriculum and facilitator guide • Participant manuals and resource packs • Proposal templates and sample budgets • Certificates of completion for participants • Follow-up coaching and technical assistance
Add-On Services	<ul style="list-style-type: none"> • Tailored proposal development clinics for active projects • Grant writing mentorship programs • Specialized donor-specific proposal workshops • M&E for grant-funded projects training
Sample Size	Suitable for teams of all sizes and experience levels
Duration	3-5 days (flexible workshop schedule)
Staff Time	Flexible scheduling and tailored intensity
Geographic Coverage	
Pricing Structure (Individual)	
Pricing Structure (Organization)	Pricing for a standard 3-day workshop starts at USD 2,200 (up to 15 participants; excludes venue, meals, and logistics)
Pricing Logic	Tiered pricing based on group size, customization level, and selected add-ons
Team Composition	<ul style="list-style-type: none"> • Grant Writing Specialists • Program Design Experts • Donor Compliance Advisors • Experienced Trainers
Key Considerations	<ul style="list-style-type: none"> • Practical applicability with donor compliance integration • Training aligned to live or upcoming funding opportunities • Cross-functional participation enhances adoption • Learning-by-doing approach with multiple writing/review cycles

Lead Consultant Profile	Designed and led by seasoned grant writers and capacity builders with over 10 years supporting NGOs, foundations, and development agencies globally.
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Contact

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